

#### What

We identify growth opportunities for your hotel and develop a strategic plan to maximise its profit. We propose a range of tailor made services designed to your requirements. From outsourced revenue management to sales audit and hotel staff trainings.

## Why

Technology innovations and changing customer demands push hoteliers to adapt their processes. Outperforming competitors requires to work with integrated tools and experienced revenue managers for you to focus on your main mission:

## Take care of your guests!

#### Meanwhile

- We monitor your forecast and budget
- We report on data and benchmarks
- We guide you across the fast-changing world of online distribution
- We implement new technology following your hotel needs
- We support you through your digital transformation

## Outsourced Revenue Management.

Cost effective way to drive an optimal pricing strategy and achieve the best results for hotels. We use a platform integrated with your PMS that enables us to analyse market trends, create accurate forecasts and manage your pricing on a daily basis.

### Consulting.

We develop strategy to maximize profitability by:

- Providing audit and assessment for hotel opening and rebranding
- Assisting with project management for tech systems integration and digital transformation
- Managing online distribution finding the best partners

## Training and Coaching.

Spread the revenue management culture between the departments of your property! We provide interactive Revenue Management trainings and adapt our sessions to the audience, from school lecturers to hotel professionals staff.

# Let's build something awesome together!

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